

## Chapter 10 – Drive for Results

### 5D Leadership

Based on what you have read, score yourself out of 10 in each section. Which one thing, from the description in the chapter, do you need to develop to improve it?

5D Leadership	Score	One thing
Determination		
Direction		
Drive		
Delivery		
Development		

## Chapter 10 – Drive for Results

### Direction

Be focused on getting from X to Y by Z. Take something you are working on at the moment. Can you rephrase it in this way to give you a more specific target?

<b>From</b>	<b>to</b>	<b>by</b>

### Drive

RAG rate yourself in how you drive improvement	RAG
Share expectation and data regularly	
Listen and build trust	
Develop and support others	
Identify one thing you will do to improve	

### Development

RAG rate yourself in how you drive improvement	RAG
Hear their experience of the vision	
Hear areas where the project is not working	
Hear gaps in your transferring the passion of the vision	
Identify one thing you will do to improve	