

## Chapter 1 - Redefine Failure

### Failure

1. Where have we 'failed'?

2. Where do we model redefining 'failure'?

3. Where do we reinforce the wrong message?

### Practical Steps

Take something that as a team you 'failed' at recently and review using these 4 steps?

RAG (Red, Amber, Green) how you use them.

- Red – Not performing well
- Amber – performance is mixed
- Green – a good, strong performance

Practical Step	RAG	How I can develop
Review – say what you see/what happened		
Analyse – WWW, EBI		
Identify key thing that needs to change (to have best impact)		
Work with others to have this as the focus		